How bloggers make money

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Editor, Digital Inspiration





Agenda

- Please feel free to stop me and ask questions
- Discussion Topics
 - What are blogs
 - How do I start blogging
 - How to make 'real' money from blogs
 - Tips and Resources

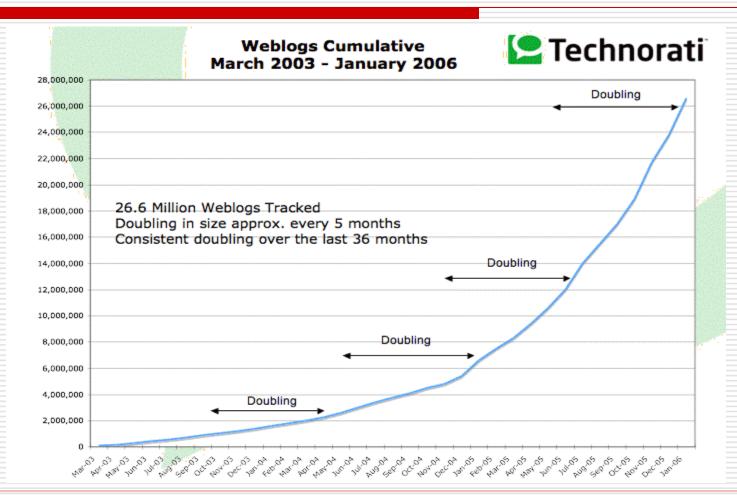
What is a blog?

- Short for Web log
- (verb) to write a Web log.
- A website with periodic posts on a common topic.
- Organized chronologically
- Contain comments, archives, trackback, e-mail, search, translation

A sample blog



Is Blogging Popular?



Why should I blog?

- Express your opinion
- □ Share your knowledge
- Remember and share interesting links
- Find new friends with common interests
- As a personal website to share photos, home videos
- Money.

Before you start a blog...

- Do you have time to blog?
- □ Do you enjoy writing?
- □ Do you enjoy reading ?
- Are you willing to work hard?

OK, how do I start a blog?

- Choose niche topic(s)
 - Write what you are passionate about
 - Watch current trends, think of future
 - What is your competitor neglecting
- Choose a blogging platform
 - Blogger
 - MSN Spaces
 - Yahoo 360
 - Wordpress
 - Movable Type

Are Programming skills required?

- Some knowledge of HTML tags
- WYSIWYG Blog editors available



- CSS for professional Blog Templates
- □ Javascript for Blog Statistics

Methods to publish new content

- Online web-based editor
- Offline editors like Ecto, w.bloggar
- Email to your blog
- Via FTP
- Post from your cellular phone
- Photoblogging with Flickr, Webshots
- Video with Youtube, Google Video
- Audio content with Odeo

What's happening in my area?

















Turn your blog into a cash cow

- □ To make "serious" money, you need:
 - Lot of Content
 - □ Write at least one 'quality' post per day
 - Traffic
 - □ Regularly post comments in forums, blogs
 - □ Always ping after your write an article
 - Encourage a conversation always respond
 - Advertisers

Advertising Options

- Contextual Advertising
 - Payment either PPC or CPM
- □ Sell T-shirts, Caps, Mugs
 - Put your logo, tagline
- Join Blog Networks
- Sponsorships
- ☐ Affiliate Programs
- Donations

Popular Blog Advertising Services







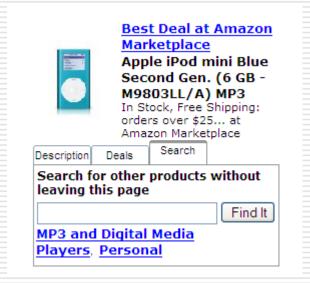




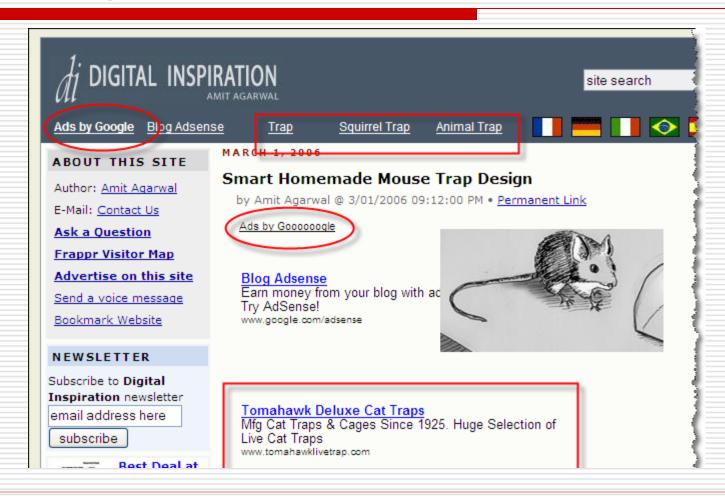
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□ Perform well on Product websites

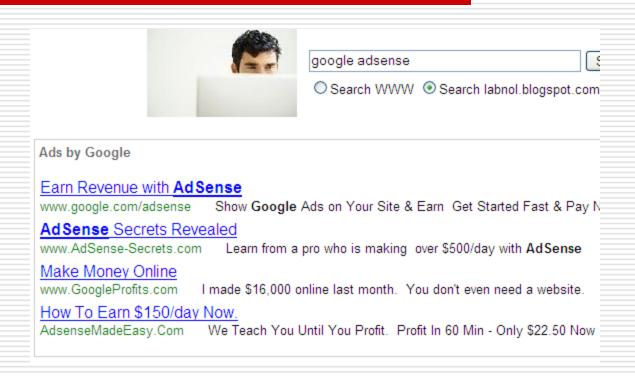




Google Adsense



There's money in Google search



Why I prefer Google Adsense

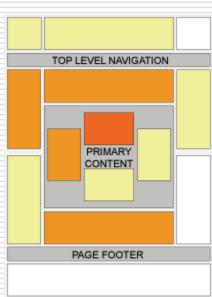
- It's from Google Do no evil
- Yahoo, MSN still not available in India
- Contextual Text Ads perform better
- Vast inventory of ads on all topics
- Excellent Reporting Systems
- □ Payment in INR no deductions

Measuring Blog Success

- Web Statistics
 - Statcounter, Google Analytics
- □ Technorati Back Links
- Ad Impressions

Profitable Layouts

- □ Read forums
- □ Try different colors, sizes, formats
- Follow the heat map
 - Ads above page fold
 - Blend
 - Don't overdo



Before sending that invite...

- You have at least 10 good posts
- No 'Under Construction' zone
- No JavaScript errors
- HTML is valid
- □ Feed Icon is visible

Learning Resources

- Digital Inspiration
- Google Adsense Tips
- Contextual Advertising
- Performancing.com
- Problogger.net

Thank you.

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